

**Rockwood Energy Search LLC**

P.O. Box 637 Spring Lake, NJ 07762 | 732.782.0203 fax | [www.rockwoodsearch.com](http://www.rockwoodsearch.com)

## **ETRM Consultant – Job 1299ws**

### **Energy Trading and Risk Management Consulting**

#### **Background**

#### **Location: Candidates can work any place in US or Canada**

We have been asked by one of the best mid-sized consulting firm in the Energy Trading and Risk Management (ETRM) space to identify high-quality candidates at various levels of seniority. Positions available range from Consultant to Senior Manager, with a number of job available below the senior manager level. Minimum work experience is 3 years.

These positions are available because of the strong growth of the firm and its success in serving the energy community as energy trading and marketing comes alive again after Enron.

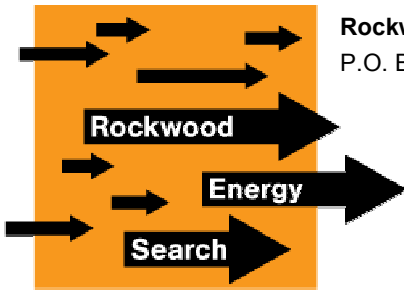
These positions could be wonderful jobs for select individuals because of the;

- high quality of the Partners and staff of the firm
- knowledgeable and efficient project management which optimizes work time and eliminates unnecessary time at the client
- interesting assignments with the major players in the power business that allow the candidate to grow in knowledge and responsibility
- an enlightened policy of the firm toward work/personal life balance
- opportunity to be a part of a terrific work/play culture
- ability to live anywhere in the US and Canada.

The firm operates on a “virtual office” basis, with most employees being able to live anywhere so long as they can travel up to 4 days per week (Monday-Thursday). Friday is spent at one’s home.

Twice a year there is a national meeting where all consultants join to meet others in the firm and to participate in corporate and career-building discussions.

Base salaries are competitive with client-side positions, and there is a structured bonus program in which employees know how to impact their compensation quarterly and annually.



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### **Skills and Experience Needed**

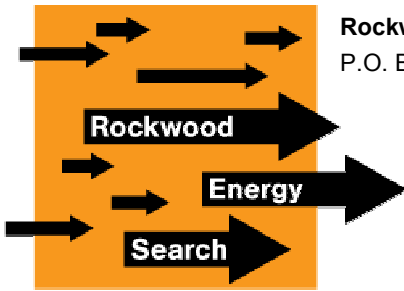
Firm is mainly looking for those with an *understanding of the power business* and solid understanding of energy risk management and the processes by which firms can manage their exposure in a systematic way. The breadth of assignments can be quite wide, so there is a need for exposure to the following types of issues:

- ETRM Business Requirements Definition
- ETRM System Evaluation and Selection
- ETRM System Delivery: Open Link Financial – Endur, gMotion, pMotion, Allegro, Sungard – Zai\*Net, Nucleus, Entegrate, TriplePoint, Solarc – RightAngle, FEA @ENERGY
- ETRM Business Process Documentation and Design
- ETRM System Integration
- Organizational Design
- Risk Reporting
- Risk Policy and Procedures Definition
- Project Management

The candidate should have a strong understanding of many of the following functional areas:

- Trading & Marketing Commercial Operations across front, mid, and back offices
- Risk Controls and Portfolio Valuation
- Risk Management Methodologies (Value at Risk, Stress/Scenario Testing, What-If Analysis, Sensitivity Analysis)
- Portfolio Analysis/Reporting – Position and P&L Reporting
- Statistical Analysis and Modeling
- Credit Risk Management
- Energy Commodities (physical and financial)
- Physical Logistics (scheduling, operations, settlements)
- System Implementation Lifecycle

This candidate will need to possess the ability to work on a project team – while staying focused and multi-task in a fast-paced trading environment. The candidate will also need to possess exceptional verbal and written communication skills to effectively communicate with client personnel, senior management and the project team.



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Other requirements include:

- Bachelor's Degree in Finance, Accounting, Economics, Mathematics, Engineering, or Management Information Systems

**Executive Search Contact**

Send resume to [resumes@rockwoodsearch.com](mailto:resumes@rockwoodsearch.com) citing the job number.