



Rockwood Energy Search LLC

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**Director, Transmission
Recruiting Summary-Job 1531ws**

The Opportunity

As we all know from the headlines, renewable energy development is continuing. What may not be so apparent is the increasing advantage that larger, well-financed development companies have, particularly in the wind sector.

Because they have good access to financing, a diversity of projects across different regions of the US and a pipeline of projects in various stages of completion, these companies are stable and continue to grow considerable faster than the other tiers of firms. As such, they offer an excellent place to build a career.

The client is one of these bigger, faster moving firms.

The position of Director of Transmission is a new one, reporting to a very experienced VP of Power Marketing, who has many years of experience in power marketing and trading. This is not a pure transmission planning position. This is a transmission oversight role that pulls together the various elements of how transmission impacts the company, its projects and finances. It has excellent visibility to senior management, and reflects the importance of transmission issues in power development today.

The Position

The Director of Transmission will manage all national aspects and issues related to transmission for the company's wind, solar and any other projects. Primary attention will be paid to economic, financial and regulatory issues related to transmission on both a national and regional basis. Additionally, the Director of Transmission will work directly with regional transmission and development experts concerning specific project interconnection procedures, costs and positions.

He/she will be expected to develop, coordinate and manage all financial, economic and regulatory aspects. The incumbent will be expected to regularly interact with regional project developers, operations, power marketing and other members of management.

The candidate will be expected to know and understand the transmission issues in all regional RTOs/ISOs or physical markets where the firm has projects.

50-60% of the time is to be spent in the office, 40-50% of the time is spent in the field nationally and regionally, meeting with Federal, State and RTO regulators, PUCs, integrated Utilities, regional Project Developers and attending appropriate national or regional conferences covering transmission issues in various RTOs/ISOs/ and physical Markets.

Location: California, possible one of the regional offices, e.g., Midwest, Northwest.

Responsibilities:

Know and understand applicable regional transmission operations and markets (SERC, WECC, MISO, SPP, ERCOT, PJM, NYISO, and NEPOOL) and structures and pricing – as required by off take agreements for Projects, RFPs, or hedges.

Review and evaluate transmission curtailment, congestion pricing, and dispatch risks in requests for bids (RFPs / RFBs) submissions made by regions.

Work with the regions to understand financial impacts on interconnection and transmission project positions as they may be affected by rules, tariffs, or physical constraints.

Work with the regions on evaluating transmission positions, and if required purchasing transmission.

Conduct and supervise market research, power flow or other studies related to curtailment and congestions impacts on projects.

Manage all accounting and financial reporting issues related to interconnection and transmission.

Qualifications:

Bachelor's degree in Business, Economics, Computer Science, Engineering, Environmental Studies, or related discipline preferred.

Three to five years experience managing transmission and interconnections positions. Experience with intermittent resources such as wind-energy or solar resources, or, employment by or with energy marketing entity strongly preferred.

Strong personnel relations skills and the ability to demonstrate experience dealing successfully with peers, subordinates, management, and unaffiliated third parties.

Strong PC skills, including use of relevant software, e.g. MS Office

Executive Search Contact:

Send resume to resumes@rockwoodsearch.com citing the job number.

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