



Rockwood Energy Search LLC

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Junior Structuring Analyst-Power/Gas

Recruiting Summary-Job 1731ws

Client Background:

The client is one of the earliest player in deregulated retail energy markets, and has some of the US's largest buyers among its clients. Part of a global trading company, it prides itself on the sophistication of its structuring activities.

It is located in Southern California.

Position: Junior Structuring Analyst-Retail

The position reports to a Manager, Structuring

General Duties:

The incumbent will perform multiple job functions as it relates to pricing and analysis of retail/wholesale power and gas deal structures.

Responsibilities

Structures, negotiates and prices complex risk management solutions and energy products for customers.

Will work closely with Sales personnel and clients to analyze and design the best structure.

Provides guidance and assistance to other desk personnel in research, data analysis, derivative structuring, pricing and execution of transactions..

Responsible for interpreting and analyzing regional/local tariffs and tariff rules and structures, physical and financial energy, emissions, carbon and other environmental markets.

Determines, develops and understands hedging strategies, and risk and return relationships within a portfolio context.

Supports the interactions among Sales and Portfolio Management, Credit, Risk, Enrollments, Contracts and other input-makers for each transaction.

Qualifications

The ideal candidate for this position would be someone familiar with the retail or wholesale power/natural gas markets, and who is comfortable in dealing with sales people and clients.

But, the client is willing to look at talented people who have worked in financial services or other types of businesses that are fast-paced and use derivatives.

The maximum experience is probably 3-4 years out of undergraduate school. The minimum experience is 1 year---long enough for someone to understand how the corporate world works.

A good education is important. Should have a solid undergraduate degree with strong math, economics study at a minimum.

Any individual study of the stock market and/or options would be helpful as a background.

Communication skills should be very good—and candidates must be comfortable working in a team environment and being part of the sales process.

Software experience: Microsoft Office competence, especially advanced spreadsheet skills since that is the method for analyzing most problems.

Executive Search Contact:

Send resume to resumes@rockwoodsearch.com citing the job number.

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