

Rockwood Energy Search LLC

P.O. Box 637 Spring Lake, NJ 07762 | 732.782.0203 fax | www.rockwoodsearch.com

Title: Structurer - Job 1278ws

Location: Northeast US

Background

A client who has a sizeable US generation fleet and a large power trading portfolio continues to grow and add talent in selected parts of its organization.

It has a strong track record in internal promotions, and a number of the staff members of the structuring and trading team have been promoted both within and outside of the group.

It is an especially good place to learn the power business or to polish skills that one might already have. This is the case because one can see an incredibly diverse set of power transactions every day.

Also, the management of the group are all broadly experienced in trading, structuring and origination in the power business.

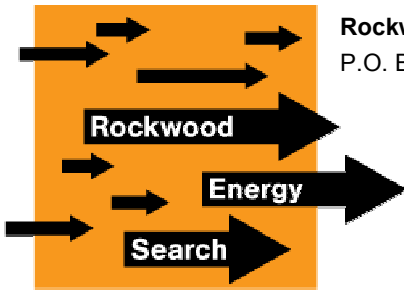
The Position: Structurer

A successful candidate will be an integral part of the Structuring function.

The structurer function will play a key role by preparing commercial evaluations of wholesale and retail transactions (structured power and fuels transactions, participation in load auctions, etc.) and assisting in the development and evaluation of regional wholesale and retail business growth opportunities and major capital investment decisions.

The individual will also be expected gather market intelligence and assist Senior Structurers in preparing analyses to validate and recommend changes to fundamental and position management models inputs, and company transaction and investment evaluation techniques (e.g. balance sheet vs. project financing).

The position will appeal to an individual that desires to gain knowledge of a variety of energy market (pool vs. non-pool markets) and transaction structures (options, purchase power agreements, full requirements load, financial vs. physical, etc.) and financial evaluation techniques (probabilistic vs. deterministic, risk and return trade off assessments). Candidates will be required participate in presentations of business opportunities to senior management, and contribute to achieving business results in a rapidly changing and challenging industry.



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Primary Duties and Responsibilities

1. Assist in the development, evaluation and presentation of regional business growth opportunities in concert with Origination, Portfolio Management, Generation, and Asset Management.
2. Gather market intelligence and support Senior Structurers in determining the impact on regional business plans/strategies and identification of growth opportunities, evaluation techniques, and impact on market fundamental and position management modeling input parameters.
3. Assist Senior Structurers in the development of commercial feasibility evaluations of structured transactions, including coordinating reviews by various parts of the organization.
4. Participate in the Asset Optimization process to identify and assist in evaluating targeted value-add opportunities to increase profitability and efficiency.
5. Leverage financial expertise to review and validate financial results of structured transactions using market comparables, third party assessments and internal fundamental projections.
6. Assist Senior Structurers in the qualification and prioritization of business opportunities to efficiently utilize commercial and analytical resources, and to ensure timely commercial review and management approval.
7. Actively participate in various internal meetings and committees to increase knowledge of the generation portfolio

Minimum Position Specifications

1. Undergraduate degree in finance, economics, marketing, engineering or equivalent experience.
2. Three to five years relevant work experience, including understanding of commercial terms and risks associated with various structured transactions.
3. Basic understanding knowledge of regional market rules and operational requirements, and treatment of physical versus financial products.
4. Knowledge of pricing techniques for structured transactions
5. Excellent interpersonal and communication skills, including written and verbal
6. Disciplined approach to the work process
7. Ability to work in a team environment across organizational boundaries
8. Strong computer skills, including knowledge and proficiency in Microsoft Office Suite Products

Executive Search Contacts

Send resumes to resumes@rockwoodsearch.com citing the job number.